

The background of the slide is a close-up, slightly blurred image of the United States flag, showing the blue field with white stars and the red and white stripes. In the lower right quadrant, there is a small, golden-colored icon of a castle or fortress with multiple towers and battlements.

# ***US Army Corps of Engineers Real Estate Community of Practice Update***

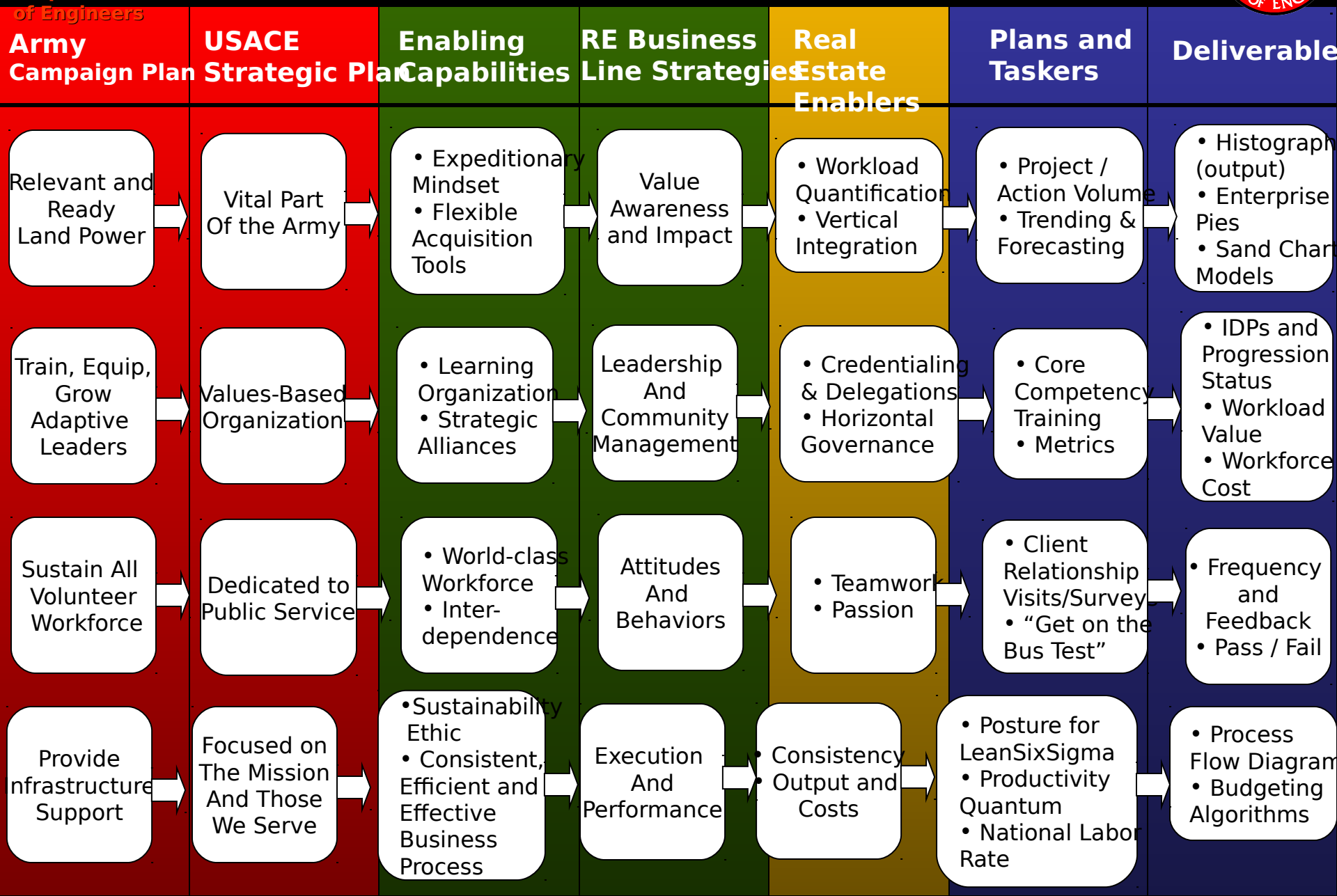
***Andrea Wohlfeld Kuhn, AICP  
Deputy, Real Estate Community of  
Practice***

# Hot Topics

- Insight into HQ/Director of Real Estate
- Real Estate Alignment
- BORG
- Community Management
- Way Ahead



# REAL ESTATE ALIGNMENT



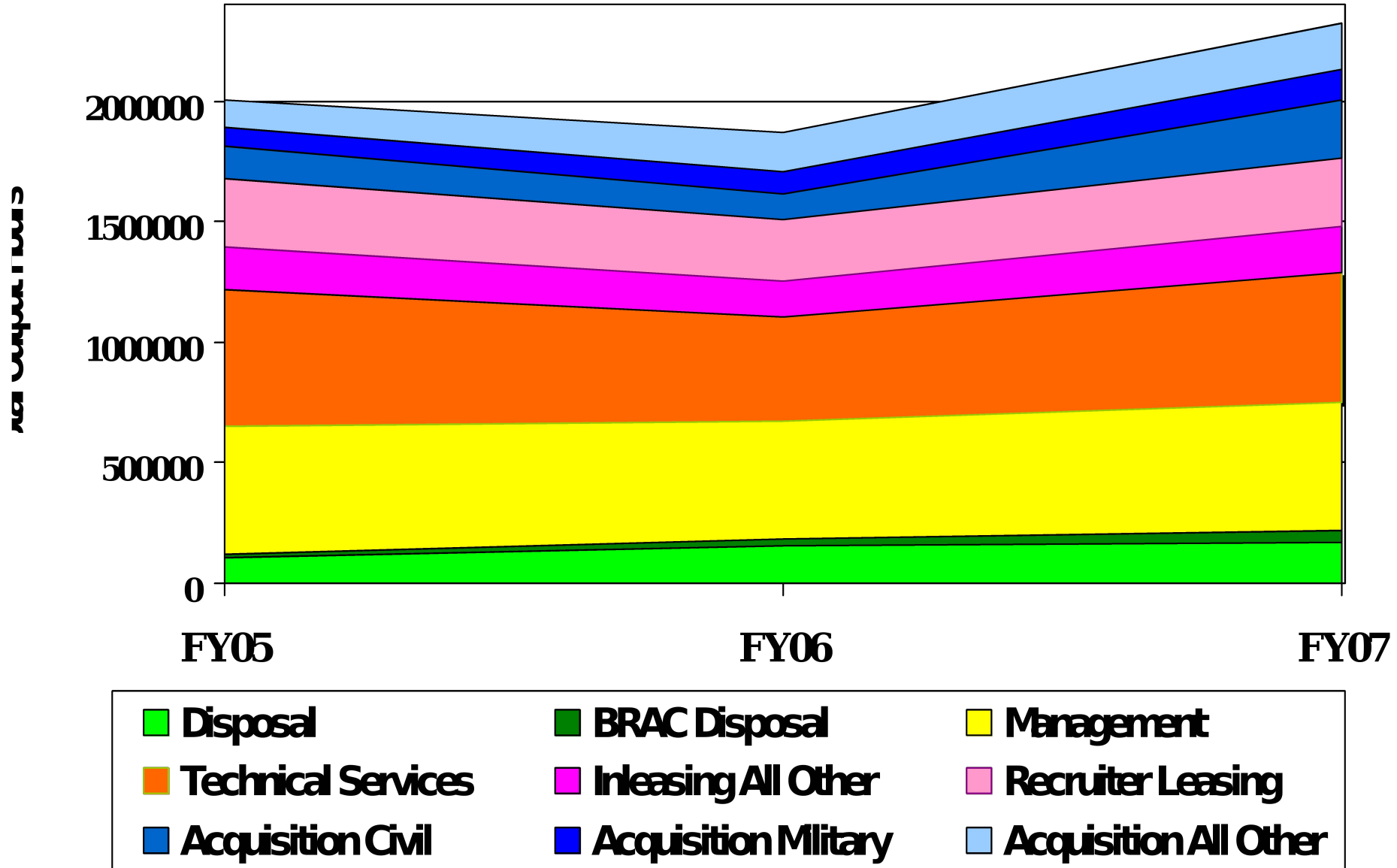
# BORG

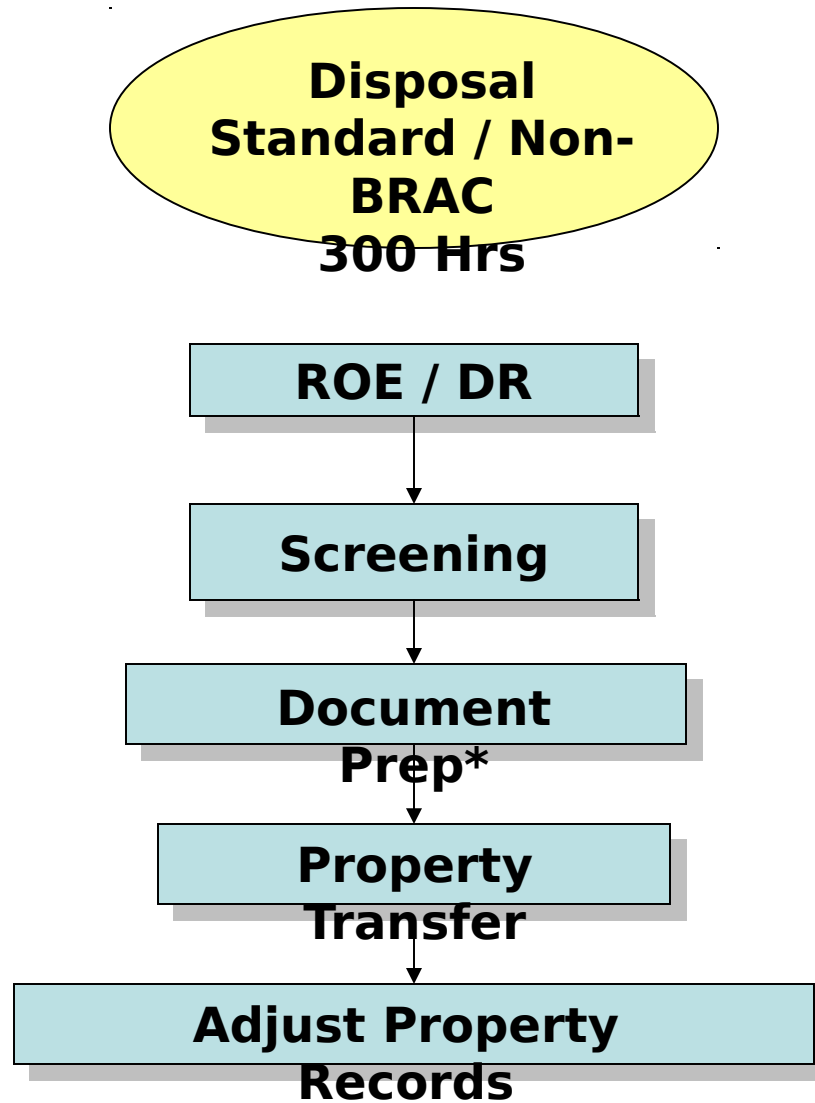


## The Board of Realty Governors

- All MSC Chiefs of Real Estate
- Meets quarterly
- June 06 meeting—process mapping
- Nov 06 meeting—metrics, NSPS, way ahead

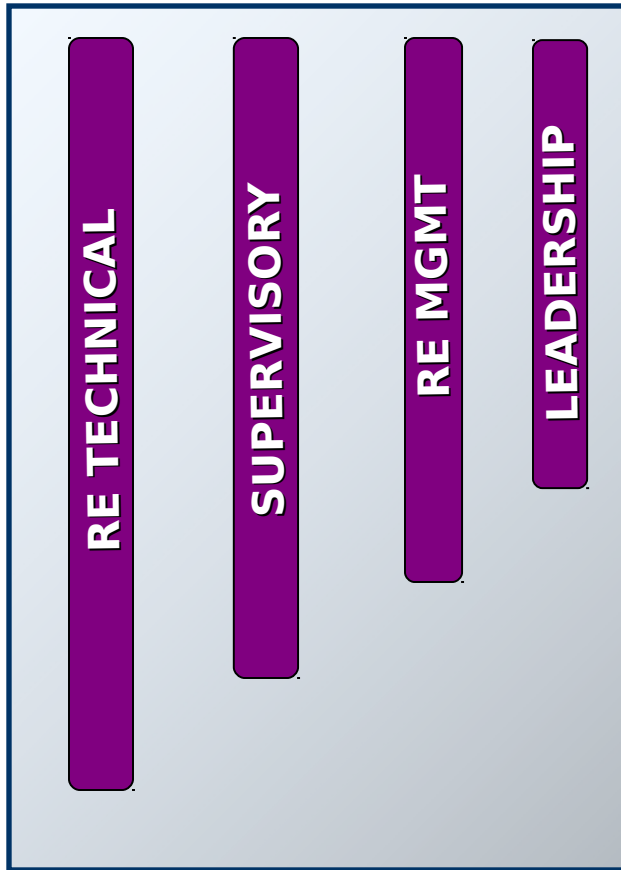
# Workload By Discipline



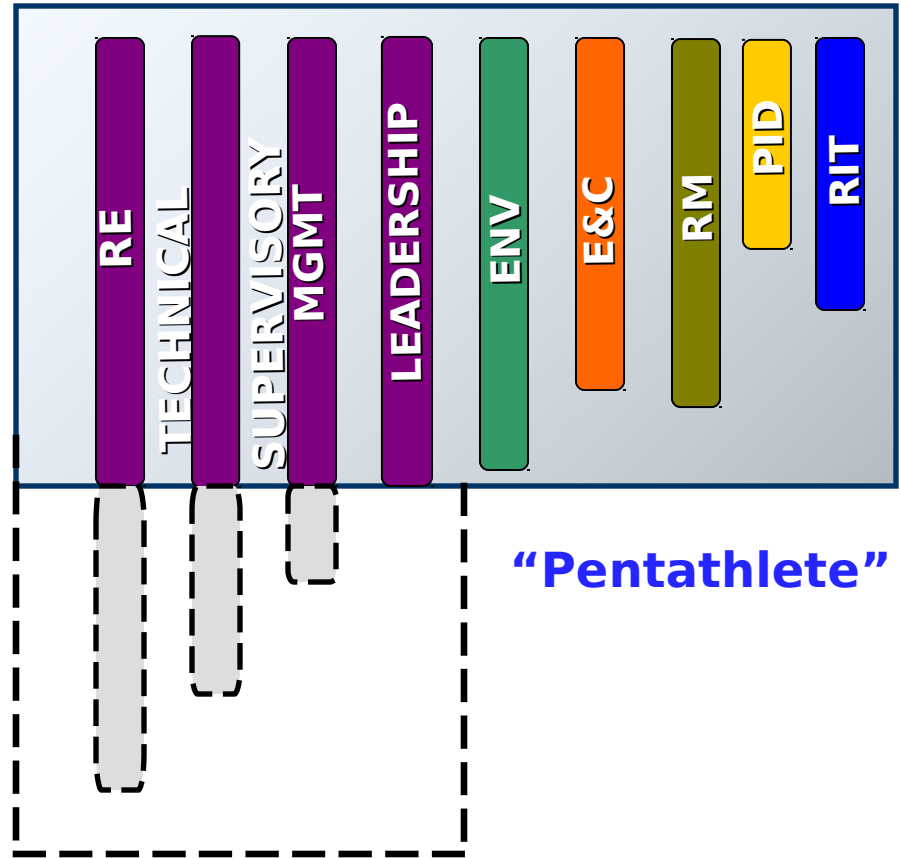


**\* Exclusive of EBS/FOST**

# Community Management Challenge



**“Traditional”**

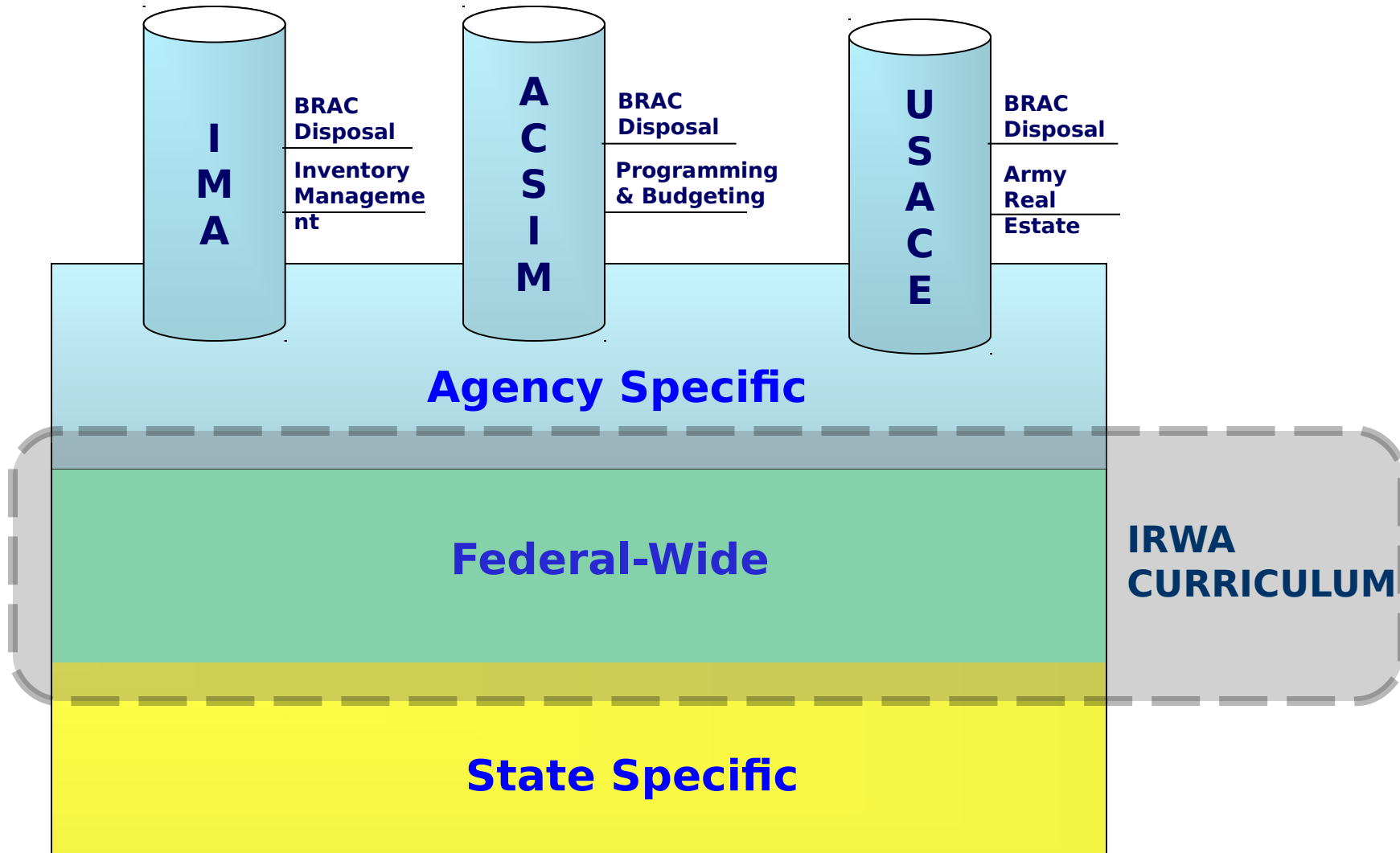


**“Pentathlete”**



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# ARMY REAL ESTATE COMMUNITY MANAGE TRAINING SPECTRUM (Notional)



- DRAFT -

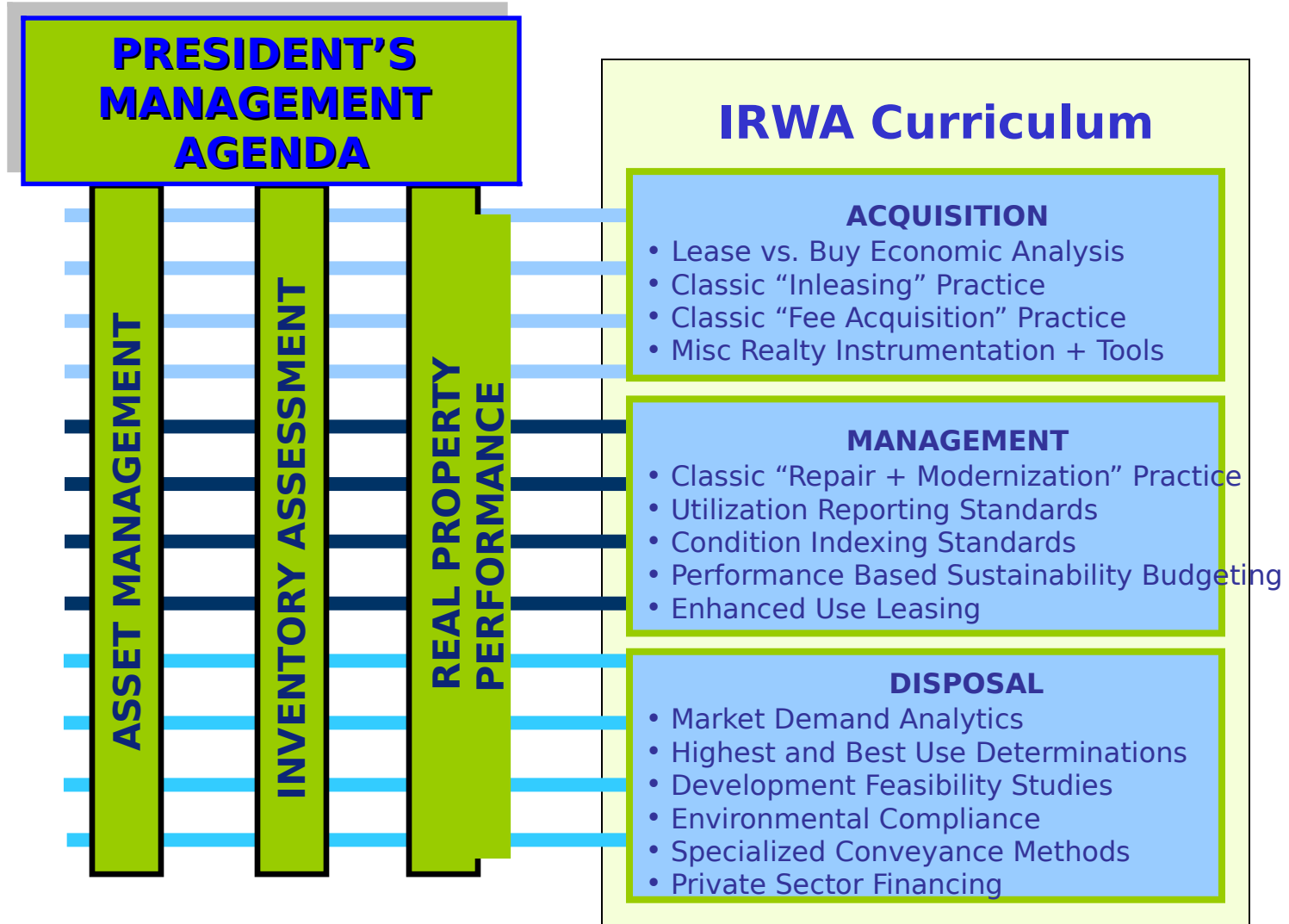


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# FEDERAL REAL ESTATE PROFESSIONAL



## TRAINING (Notional)

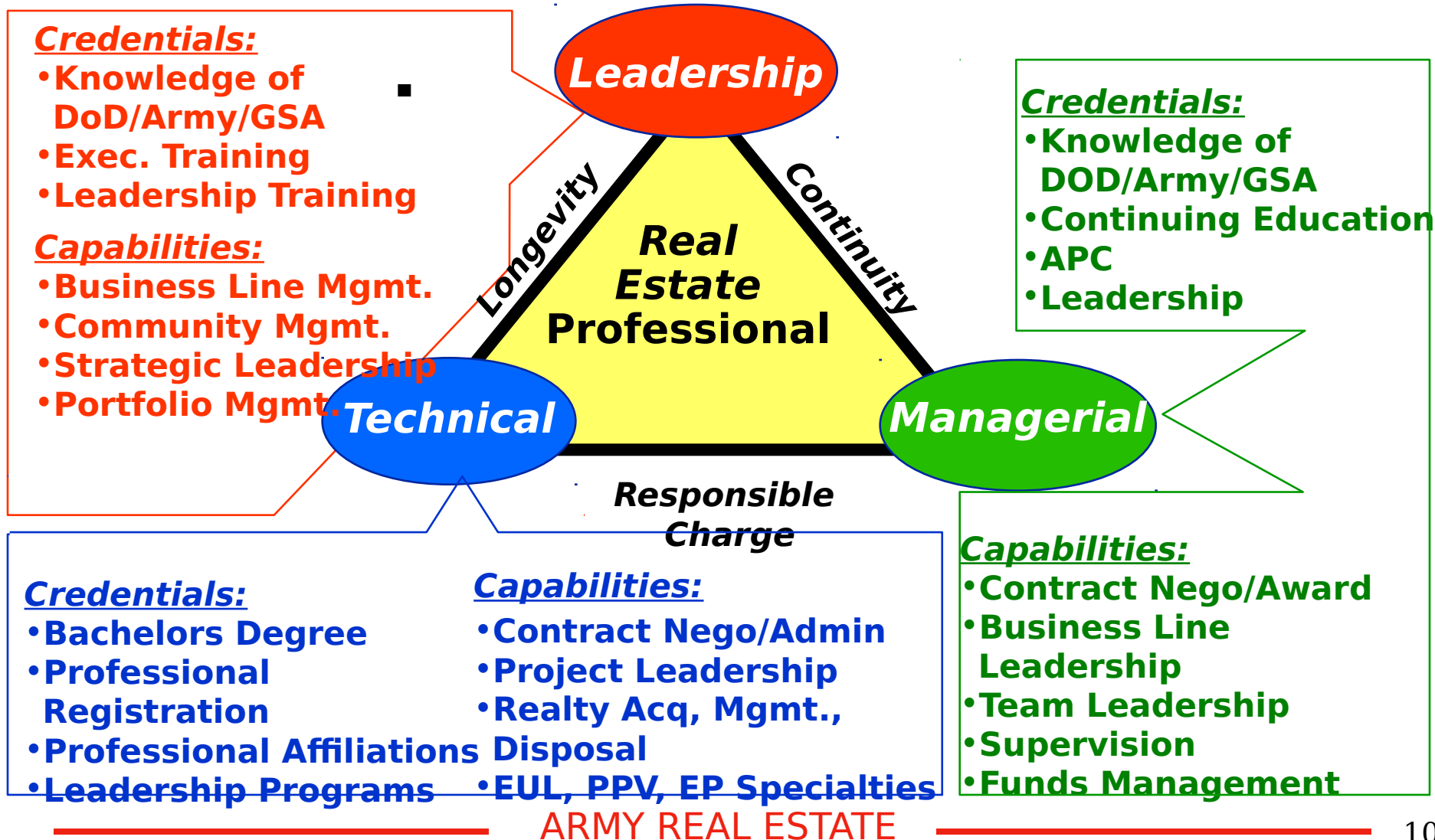


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# COMMUNITY MANAGEMENT



ARMY REAL ESTATE



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# COMMON COMPETENCIES

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## Basic . . . .

Real Estate Principles & Practices, Realty Acquisition, Management, & Disposal, Fiscal Law, Business Law, Environmental Law, Intergovernmental Coordination, Technical Consultation, Cross-functional Team Leadership, Best-value Source Selection, Contract Negotiation & Administration, Preparation of Real Estate Documents, Development of Real Estate Policy, Coaching, Counseling & Mentoring, Public Speaking/Effective Briefing Techniques

## Emerging . . . .

Development Financing, Feasibility Assessments, Project Development: -- Public/Private Partnerships 11  
Enhanced Use Leasing



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# ASSET MANAGEMENT

## **Executive Order 13327 Goals:**

- Promote efficient and economical use of real property resources.
- Increase agency accountability and management attention to real property reform.
- Establish clear real property goals and objectives.

## **Real Property Data and Agency Performance Improvements:**

- Reduce operating costs
- Improve asset utilization
- Recover asset value
- Improve facility conditions
- Create more productive workplaces
- Enhance safety and security



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# Contingency Real Estate Support Team (CREST)

- **Deployments to Operations Enduring Freedom and Iraqi Freedom, and the Global War on Terror**
- **Real Estate Planning Response Team (REPRT)**
  - **Real Estate support for natural and national disasters;**
  - **Hurricanes Katrina, Rita and Wilma**
  - **Floods**
  - **Acquisition for mobilization:**  
**Emergency Housing/ Quarters, Training, Land/Facilities, Fly-overs, Docking Facilities, Staging Areas**

# The Way Ahead for USACE Real Estate

